

Exchange Work Group
Tuesday March 6, 2012
7:30am
Meeting Minutes

Attendees: Craig O'Connor, Linda Katz, Richard Ohnmacht, Clive Bridgham, Tim Bonin, Angela Sherwin, Fox Wetle, Vivian Weissman, Ed Cooney, Bonnie Smith, Rachelle Dunning, Rebecca Kislak, Susan Rodriguez, Bill Delmage, Jay Raiola, Patty Rich, Rich Glucksman, Peter Asen, Michael Varadian

- I. Call to Order – Dan Meuse called the meeting to order at 7:30am. He welcomed the group.
- II. 2012 – Exchange Stakeholder Topics of Discussion – Structured idea of where we are aiming for this group in 2012. We will go through the topics as outlined, request discussion of additional issues the stakeholders would like to discuss. Dates through May are set up, going further out, exact dates are tentative
 - a. Today (3/6)– Review of Policy Topic - Discussion of the upcoming topics that will affect the exchange
 - b. 3/27 – Small Business Health Options Program (SHOP 1) - Basic SHOP introduction. Tax credits, employer eligibility, design decisions, biggest challenges and opportunities.
 - c. 4/17 – SHOP II – How to add value to businesses and employees. What is meant by “defined contribution”
 - d. 5/8 – Consumer Assistance Introduction – What is “consumer assistance” in exchange terms? What will consumers need?
 - e. 5/29 – Navigators and Assistors
 - f. 6/19 - Brokers and the SHOP – Brokers and consumer assistance in the SHOP
 - g. 7/10 – Qualified Health Plans – the important factors to consider in Qualified Health Plans on the Exchange
 - h. 7/31 – TBD – these are here as there are topics that will pop in. One of the potential for discussion of where populations fall out in 2014.
 - i. 8/21 – TBD – As above.
 - j. 9/11 – Exchange Certification – the application process and where we are.
 - k. 10/2 – Marketing and Outreach – one year until open enrollment – strategies and tactics reach the exchange’s customers.
 - i. Questions:
 - ii. When do you think the discussion about the essential benefits will be?
 1. Dan Meuse: The state needs to grab data, figure out what it is, and determine what the process will be. This group is a very much exchange process group; the Commission has the authority to create its own group to handle this topic, if need be, so we are considering that

option so as not to take this work group off track. Guessing it will be a late spring situation. There was just some guidance released on Feb 16 about mandates that are currently on the books, vs. mandates not currently on the books and how that rolls into the essential health benefits. There is a great deal of discussion of this at the staff level – what are our choices, and what are the consequences of any of the choices the state has to look at the essential health benefits. The health insurance commissioner is also very involved in looking at what the mandates are as well.

- iii. Linda Katz: When do you expect the results of the health insurance survey?
- iv. Dan Meuse: Hedging on committing to a timeline, but the general thought process is this summer we should have results.
- v. Rebecca Kislak: More on the health insurance survey – will it include a scan of primary care providers and are there what we need?
 - 1. Dan Meuse: That goes beyond the scope of this particular survey; that is happening more around the coordinated health planning discussion. Secretary of HHS and Director of Health are working at the best way to find some of that data in collaboration with that group. Working with RWJ to find some of this information
- vi. Craig O'Connor – Important piece of this is how the commercial part of the exchange interacts with public programs, and how we are going to tackle that.
 - 1. Dan Meuse: I agree, and that is something you are going to hear a bit from Angela shortly that may speak to that.
 - Angela Sherwin: I would also add we will talk a lot about that in the consumer assistance sessions.

III. Procurement Details - Angela Sherwin

- a. Just this morning we have learned we can speak to this. As we cannot release the RFP or the process to writing the RFP as we do not want to break security. Linda Katz pointed us to what California has done for precedent for public comment – post a draft RFP, and request public comment. That is what we have done.
- b. What you will see if you read it: introduction speaks to what we have done. The single project is now known as the unified health infrastructure project (UHIP). The development of UHIP will be a partnership of many state agencies. Then we are thinking about the interaction of individuals, employers, small businesses owners, providers etc in this new technology platform. It also talks about our approach to the procurement process, and once it is posted online you

will have more details. The process is to first obtain responses from vendors on entire scope of work, then invite vendors back to demonstrate solutions. Once we have seen those solutions, we will then send a clarification sheet back to the vendors to incorporate stakeholder feedback, new federal changes, new adjustments etc., and then we would ask the vendors to incorporate and come back with those changes.

- c. What are we asking for – technology platform, asking for a single vendor or team of vendors to bid on the technology platform. Also including a request for a financial management piece, not only the technology but the operations and the people as well. Vendors can bid on just the technology piece, just the financial management piece, or both.

- i. Rich Glucksman: Can you speak more to this process about where to go and seek this, and can comment on it.
- ii. Angela Sherwin: No formal comment process, we will post it, and you are invited to email with your comments etc. We will accept comments at any time, posting it for responses because there is a two step process, to the extent that you have feedback for the second round wide open. For the first step if you really want to have input before the first step it is next week?
- iii. Linda Katz: Thank you for this – really helpful. It was good input provided.

IV. Wrap up – Dan Meuse

- a. Other thing wanted to mention, wasn't ready for this morning, but by the end of this week we will be providing the final recommendation of what the Exchange's vision, mission, principles and goals. That will be sent out this week.

V. Public Comment – No additional comment

VI. Adjourn